

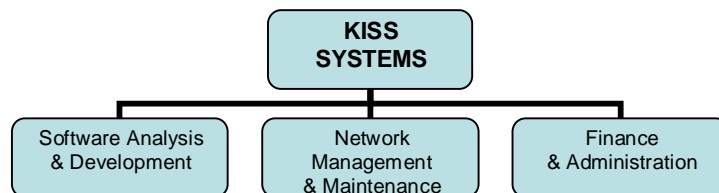
Kiss Systems (Keep It Simple Software)

1. CORPORATE PROFILE

Business entity: Partnership
Location: Hamilton, New Zealand
Staff: Three
Years of operation: Since 1988
Specialisation: Software Analysis & Development, Network & Internet Management
Serving clients in: New Zealand, Papua New Guinea, Cook Islands
Managing Partner: Sytze de Boer

Kiss Systems is a well established niche business that has served clients in New Zealand and the South Pacific since 1988. Our market specialty is in providing tailor-made software solutions that focus on operational simplicity for the user whilst maximizing automated functionality. Other services that we offer our clients include computer network management and maintenance services and a retail service for quality computer hardware.

1.1 Operational Structure



1.2 Principal Partners

Sytze de Boer
Gayl de Boer
Jan de Boer

1.3 Key Responsibilities

Sytze de Boer
Managing Partner
Software development
Systems analysis

Gayl de Boer
Finance & Administration

Jan de Boer
Systems engineer (hardware)
Network maintenance
Internet maintenance

2. RELEVANT EXPERIENCE

Kiss Systems have established themselves in Papua New Guinea through the development of the WinBank series of software. The WinBank series now includes five individually developed financial management software systems that have satisfied the financial management needs of World Bank and OzAid funded projects operating within Papua New Guinea. Each project had specific requirements that needed to meet both donor and Governmental financial management and reporting criteria.

Our specific relevant experience includes the following:

Donor Projects / Government of Papua New Guinea

- (a) Name of Software: **WinBank**
Client: Department of Mining, Papua New Guinea
World Bank, Mining Sector Institutional Strengthening Technical Assistance Project.
Commencement: April 2002
Completion: August 2002
Scope of Services: The development of a project specific Financial Management System meeting both World Bank and Government of Papua New Guinea (GoPNG) financial management requirements. The original version of the system included the following sub-systems:
§ Cashbook system
§ Drawdown (replenishment) system
§ Contract Management System including a Supplier / Contracts Database
§ Advanced Reporting system
System features included:
§ Compliance with World Bank & GoPNG document & report formats
§ Bank reconciliation facility
§ System generated monthly, quarterly and annual reports for internal project management and external compliance use.
NB: The system was later expanded to include a commitments system and an automated cheque writing facility.
- (b) Name of Software: **WinBank2**
Client: Department of Planning & Rural Development, Government of Papua New Guinea
World Bank, Forestry & Conservation Project.
Commencement: November 2002
Completion: April 2003

- Scope of Services: The development of a project specific Financial Management System meeting both World Bank and Government of Papua New Guinea (GoPNG) financial management requirements.
The system included the same functionality as the original WinBank version in addition to the following new features:
- § A commitments module
 - § Multiple donors / sources of funds
 - § Term Deposit integration
 - § An automated cheque writing facility
 - § World Bank FMR reporting
 - § Automated VAT return preparation facility
 - § Automated Telegraphic Transfer preparation facility
- (c) Name of Software: **WinBank3**
- Client: Department of Works (DoW), Government of Papua New Guinea
World Bank, Road Maintenance & Rehabilitation Project.
- Commencement: May 2003
- Completion: September 2003
- Scope of Services: The development of a project specific Financial Management System meeting both World Bank and Government of Papua New Guinea (GoPNG) financial management requirements.
Whilst the system included many of the same features as WinBank2 it was a total rebuild of the original base model. The system was developed to be used in parallel with the DoW accounting system. Government included the same functionality as the original WinBank version in addition to the following new features:
- § Multi-reporting levels – National, Provincial & Village.
 - § Multiple bank accounts.
 - § Multiple donors / sources of funds
- (d) Name of Software: **WinBank4**
- Client: Department of Petroleum and Gas, Government of Papua New Guinea
- Commencement: July 2003
- Completion: August 2003
- Scope of Services: The development of a project specific Financial Management System meeting both World Bank and Government of Papua New Guinea (GoPNG) financial management requirements.
Almost identical to Winbank1
- (e) Name of Software: **OzKiss**
- Client: ACIL Australia Pty Ltd
Law and Justice Sector Program
- Commencement: December 2003

- Completion: March 2004
 Scope of Services: The development of a project specific Financial Management System meeting both OZ-AID and Government of Papua New Guinea (GoPNG) financial management requirements.
 Whilst there is some commonality with the Winbank series, this program is a system completely built from “ground up”. Amongst other factors, this program is used by many different operators, at various locations within PNG, including (e.g) Bougainville. The system is run “LIVE” utilizing Windows Terminal Services.
 The program is completely independent from the Government system, yet, as with all Winbank programs, meets all Government criteria.
- (f) Name of Software: **WinBank5 to Winbank12**
 Scope of Services: The development of a project specific Financial Management System meeting both World Bank and Government of Papua New Guinea (GoPNG) AND/OR Afghanistan financial management requirements.
- (g) Name of Software: **EuroKiss**
 Scope of Services: The development of a project specific Financial Management System meeting the requirements of the Government of Papua New Guinea and the European Union Bank
- (h) Name of Software: **MRaccounts**
 Scope of Services: A completely integrated set of account for the Mineral Resource Authority of Papua New Guinea. (One of the largest State Owned Enterprises in Papua New Guinea)
 The software includes a completely integrated system of Accounts payable, Accounts receivable, General Ledger, Asset register, and Payroll.
 Part of the “brief” was to completely replace the (then) current system known as MYOB
 Commencement: March 2008
 Completion: October 2008
- (i) Name of Software: **KisSMS**
 Scope of Services: A flexible system of sending TXT messages to mobile phones
 The system was designed for maximum flexibility, and can send messages to:
 Mobile phone
 And/or Email addresses
 And/or Land line (Effective in 2010)
 The system can be configured to work with its own appointment book **or YOUR appointment book by process of Export/Import.**
 Commencement: February 2008
 Completion: February 2009

3. PROFESSIONAL EXPERIENCE OF LEAD CONSULTANT

Sytze de Boer

Position Title: Consultant / Software Developer

Founder: Kiss Systems (refer to section 1 – Corporate Profile)

Previous work experience:

Period	Organisation	Role
1990 to current	Kiss Systems (NZ)	Founder, Managing Partner, Systems Developer Kiss Systems was founded with a mission to <i>“develop software that adapted to the user rather than requiring the user to adapt to the software”</i> .
1984 to 1990	Top Rack Limited (NZ)	Founder The company manufactured brand apparel for other retailers.
1980 to 1984	Woolrest International Limited (NZ)	Founding Shareholder / Director A branch of Hallmark International, the company that developed the Woolrest underlay, and exported to major overseas countries.
1971 to 1984	Hallmark International Limited (NZ)	Shareholder / Director General Manager (1982 to 1984) A company specializing in the manufacture of outdoor / camping equipment

Major software developed since founding Kiss Systems:

Name of Software	WinKiss
Description	An accounting system for the small to medium sized business community. Approximate number of users – 1,000.
Major features	<ul style="list-style-type: none"> § Payroll § General Ledger § Creditors/Accounts payable § Debtors/Accounts receivable

Name of Software	WinCons
Description	<p>A program integrated with WinKiss, used to budget and monitor the accounting progress for large scale project development. (e.g. the construction and modifications of large scale dairy factories)</p> <p>This program was / is successfully deployed in several countries (Australia and New Zealand), and was further developed in the Spanish language so that it could be used in Argentina, Venezuela and Uruguay.</p>

Major software developed since founding Kiss Systems (continued):

Name of Software	Avtrak
Description	<p>This program is used by companies that maintain and service commercial aircraft. Current or past companies using this system include (amongst others)</p> <ul style="list-style-type: none"> § Air New Zealand § Air Rarotonga § Cook Island Air § Fiji Air § Nelson Air § Eagle Airways § New Zealand Ministry of Defense

Name of Software	WinSaint
Description	<p>A program specifically developed for St Johns Ambulance in the NZ Midland region, to track, record, and bill some 500,000 patients / records per year.</p>

Name of Software	WinBank Series
Description	<p>Project Financial Management software for the government of Papua New Guinea, Afghanistan and the World Bank or European Bank as detailed above.</p>